



# Acquisition Workforce Flash #1

## Recommended Training and Development for FAC-C, FAC-COR and FAC-P/PM Holders for FY 2020

Question can be sent to the [OFPP InReach Inbox](#) or posted [here](#).

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FAC holders need CLPs to maintain currency of their certification. For FY 2020 and beyond, OFPP, the office within OMB designated by Congress to provide overall direction for government-wide procurement policies, regulations and procedures, strongly recommends specific training opportunities.

Dividing the annual \$550B of annual federal procurement spend into two main areas and addressing the best ways to procure the goods and services within each allows us to collectively deliver more savings, value and efficiency for our agencies.

- *Common Goods and Services:* Two-thirds of the spend is on common goods and services. Let's make these easy to buy. We, along with our partners at GSA, have established the [Acquisition Gateway](#) to make it easy for you to research the marketplace, understand pricing, and connect with your colleagues. The site provides you access to easier and simpler procurements and is constantly being updated with market intelligence information, dashboards, and helpful tools.
- *Complex Goods and Services:* The other one-third (1/3) of the spend is on more complex goods and services. We want to help you get expertise in this area, too, and also want you to consider new and creative ways to get the best acquisition outcome. Check out the [Acquisition Innovation Hub](#) for workforce resources and learning assets.

### **Strongly Recommended CLPs:**

- *If you buy common goods and services:*

- [FCL-CM-2500 – Category Management 101](#) – 1 CLP (Note that this course has been added to Level 1 of the Federal Acquisition Certification in Contracting (FAC-C).
- [FCL-CM-2000 monthly series – Government Wide Category Management Dashboard Demo](#) – 1.5 CLPs each session (NOTE: Scroll down the page until you see the section entitled “Monthly Government-wide Category Management Dashboard Demos.”)
- *If you buy complex goods and services:*
  - [FCL-A-0036 - Innovations in Acquisitions](#) – 1 CLP
  - [FCL-A-0038 - Procurement Innovation Lab Primer Video](#) – 1 CLP - Watch the video to learn new innovative acquisition techniques and practices

***Recommended CLPs for Everyone:***

- [HBS 421 - Innovation and Creativity](#) – 2 CLPs
  - [HBS 422 - Innovation Implementation](#) – 2 CLPs
  - [CLC 013 - Services Acquisition](#) – 3 CLPs
  - *Critical Thinking Throughout the Acquisition Process:*
    - [FAC-072: Foundational Overview of the Acquisition Team](#) – 1 CLP
    - [FAC-073: Requirements Development](#) – 1 CLP
    - [FAC-074: Obtaining the Best Solution Through Contracting](#) – 1 CLP
    - [FAC-075: Achieving Program/Project Goals](#) – 1 CLP
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